



ZULFICAR&PARTNERS
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ARBITRATION RECENT TRANSACTIONS



WHERE LAW
COMES TO **LIFE...**

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REPRESENTATIVE LIST OF NOTABLE CASES FEATURING OUR ARBITRATION PRACTICE OVER THE PAST FEW YEARS

1. A dispute between an international trading company against a trading company and a cement company in relation to a management contract under UAE law.
2. A media & production company against an advertising and distribution foundational in a dispute related to an exclusive advertising agreement.
3. A media & production company in an exclusive advertising agreement for a TV Channel, against a media production joint stock company.
4. An LCIA dispute between a European Company and its insurers under a policy of trade disruption insurance to protect investments in Egypt linked to natural gas.
5. Representing a major development company, in a US\$ 150 Million dispute before CRCICA in relation to the development of an integrated residential and administrative project in Syria.
6. Representing a major real estate and tourism investor in an international investment arbitration dispute against the Syrian State in relation to the development of an integrated residential and administrative project.
7. Representing an oil services company in a supply dispute governed by Egyptian Law, against an Italian Oil & Gas Company and the State oil and Gas entity and regulator.
8. Co-Counsel in ICC arbitral proceedings commenced in Paris in relation to a construction dispute pertaining to an airport project against an Arab State. The disputed value exceeds US\$ 700 Million.
9. An ICC arbitration regarding division of assets under Kuwaiti law, with dispute value exceeding US\$ 3 billion.
10. Representing a major mobile operator in an arbitration case involving breach of the terms of an interconnection agreement entered into with an international major UAE mobile operator operating in Egypt.
11. Representing a leading cement producer and plant operator in arbitration against a cement manufacturer company.
12. Co-counsel representing an Italian company in an ICC arbitration case against a glass manufacturer company.
13. Representing a leading energy group in a dispute over a power station against a cement manufacturer company.
14. Representing a Fertilizers Company in a major multi-million dollars gas pricing dispute against EGAS and GASCO.
15. Representing three Egyptian public entities in a major multiparty multi-million dollars ICC administered oil and gas dispute governed by Egyptian, French, and Swedish laws.
16. Representing a leading Egyptian telecommunications mobile operator in a US\$ 1.8 Billion dispute against the State



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owned fixed line operator.

17. Representing an oil and gas company in a supply dispute in CRCICA administered proceedings governed by Egyptian law.
18. Representing an oil and gas company in a supply dispute in SIAC administered proceedings subject to English law.
19. Representing an oil and gas company in a construction dispute in SIAC administered proceedings subject to English law.
20. Representing an oil and gas company in a maritime dispute in SIAC administered proceedings subject to English law.
21. Representing a leading real estate and development company in two high profile, multi-million dollars, and multiparty parallel proceedings under the auspices of the CRCICA.
22. Representing a major industrial investor in a sale of goods contract governed by English Law in ad-hoc proceedings subject to the English Arbitration Act (1996).
23. Representing a governmental entity in a multiparty maritime dispute governed by English Law in ad-hoc proceedings subject to the English Arbitration Act (1996).
24. Representing an Egyptian-Chinese investor in a major insurance and reinsurance dispute governed by Egyptian and English laws in *ad-hoc* proceedings subject to the English Arbitration Act (1996).
25. Representing a major telecommunications investor in a multi-billion dollars interconnection dispute in CRCICA administered proceedings governed by Egyptian law.
26. Representing a major Saudi investor in a multi-million dollars dispute over a sale and purchase agreement in CRCICA administered proceedings governed by Egyptian law.
27. Representing a leading Bank in a multiparty multi-million dollars escrow dispute in CRCICA administered proceedings governed by Egyptian law.
28. Representing an Egyptian bank in a banking facility dispute in CRCICA administered proceedings governed by Egyptian law.
29. Representing a prominent English investor in a construction related dispute in CRCICA administered proceedings governed by Egyptian law.
30. Representing a prominent hotel management company in a hotel management dispute in CRCICA administered proceedings governed by Swiss Law.
31. Representing a hotel owner in a major hotel management dispute in CRCICA administered proceedings governed by Egyptian law.
32. Representing a major Egyptian food producer in a supply dispute in CRCICA administered proceedings governed by



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Egyptian law.

33. Representing a major Egyptian pharmaceuticals company in a production and supply dispute in ICC administered proceedings governed by Egyptian law.
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Older successful instructions and proceedings:

1. The Firm acted for a French based manufacturer of cement (*Cement Français*) in relation to an ICC Arbitral Award, where the Firm opined on the procedures and requirements for recognition and enforcement of a foreign arbitral award in Egypt that was rendered in the ICC arbitral proceedings and obtained the first ever clearance, from the Ministry of Justice for recognition of a foreign award that is not intended for enforcement in Egypt.
 2. The Firm acted for a leading global beverage company in Egypt in a claim commenced by a leading contractor under a construction contract and secured a very successful settlement for the client.
 3. The Firm represented a leading energy group before the electricity regulatory authority in a dispute over a power station against a cement production company.
 4. Assisted a major international telecommunications investor in a multi-million dollars dispute in ad-hoc proceeding administered under Saudi, Swiss, and Egyptian laws.
 5. The Firm successfully secured a landmark precedent decision from the State Council (Administrative Courts) in favour of Mobinil to suspend and set aside the National Telecommunication Regulatory Authority (NTRA) decrees in relation to interconnection prices. *The case is considered to be the first precedent regarding interconnection agreements in Egypt.*
 6. The Firm secured an arbitral award in favour of the Egyptian Oil & Gas Regulator in transnational *ad hoc* arbitral proceedings under the English Arbitration Act 1996 and governed by English Law, where the Firm was instructed after a year and a half the commencement of the proceedings, where the client was not represented at all, and yet managed to achieve a clean win and secured a full award on costs.
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